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## Getting Real The Smarter Faster Easier Way To Build A Successful Web Application

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*Summary and Key Takeaways Part 1 | Charles Duhigg Smarter Faster Better - Charles Duhigg The Saylor Series | Episode 3 | Technology Themes thru History - Harder, Smarter, Faster, Stronger smarter faster better by charles duhigg/BOOK SUMMARY/BOOK REVIEW*

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**Smarter Faster Better Book Summary (with drawings) Part 2 | Key Takeaways | Charles Duhigg**

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Getting Real. A must read for anyone building a web app. Getting Real is packed with keep-it-simple insights, contrarian points of view, and unconventional approaches to software design. This isn't a technical book or a design tutorial, it's a book of ideas. Anyone working on a web app - including entrepreneurs, designers, programmers, executives, or marketers - will find value and inspiration ...

*Getting Real: The smarter, faster, easier way to build a ...*

Getting Real: The Smarter, Faster, Easier Way to Build a Successful Web Application: Fried,  
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Jason Heinemeier Hansson, David, Linderman,  
Matthew: 9780578012810: Amazon.com: Books.

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Getting Real gets you there faster. And that means you're making software decisions based on the real thing instead of abstract notions. Finally, Getting Real is an approach ideally suited to web-based software. The old school model of shipping software in a box and then waiting a year or two to deliver an update is fading away.

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Paperback - 3 Aug. 2006 by 37signals  
37signals (Author), Jason Fried (Author)

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Getting Real is about skipping all the stuff that represents real (charts, graphs, boxes, arrows, schematics, wireframes, etc.) and actually building the real thing. "You take too much of a black and white view." If our tone seems too know-it-allish, bear with us.

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Getting Real details the business, design, programming, and marketing principles of 37signals.

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"Go with a briefer alternative that moves you toward something real. Write a one page story about what the app needs to do. Use plain language and make it quick. If it takes more than a page to explain it, then it's too complex." Then proceed as described in From Idea to Implementation. Misc. "Make half the day alone time."

*Review: Getting Real: The Smarter, Faster, Easier Way to ...*

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